

[Your Full Name]

[Your Address] | [City, State, Zip]

[Phone Number] | [Email Address]

[LinkedIn Profile URL]

[Date]

[Hiring Manager Name]

[Title]

[Company Name]

[Company Address]

Dear [Hiring Manager Name/Team], I am writing to express my strong interest in the **Senior Account Executive** position at [Company Name]. With over [Number] years of experience in high-growth enterprise sales and a proven track record of consistently exceeding [\$XM] annual quotas, I am confident in my ability to drive significant revenue growth for your team. In my current role at [Current/Previous Company], I successfully managed the full sales cycle for mid-market and enterprise accounts. Key highlights of my tenure include:

- Achieving [Percentage]% of my sales target in [Year], resulting in [\$Amount] in new business revenue.
- Developing a strategic territory plan that increased the qualified pipeline by [Percentage]% within six months.
- Negotiating and closing complex contracts with C-level executives at Fortune 500 companies, including [Notable Client Name].

I am particularly drawn to [Company Name] because of your innovative approach to [Industry/Specific Product]. My expertise in [Specific Sales Methodology, e.g., Challenger, MEDDIC, or Sandler] and my hunter mentality align perfectly with your goals of expanding market share in the [Specific Sector] sector. I would welcome the opportunity to discuss how my sales philosophy and network can contribute to the continued success of [Company Name]. Thank you for your time and consideration.

Sincerely,

[Your Signature/Name]