

**[Full Name]**  
[City, State, Zip Code]  
[Phone Number]  
[Email Address]  
[LinkedIn Profile URL]

[Date]

[Hiring Manager Name]  
[Title]  
[Medical Device Company Name]  
[Company Address]

Dear [Hiring Manager Name],

**Re: Account Executive - [Territory/Department Name]**

I am writing to express my strong interest in the Account Executive position at [Company Name]. With a proven track record of exceeding sales quotas within the [Specific Specialty, e.g., Orthopedic, Cardiovascular, or Diagnostic] medical device sector, I am confident in my ability to drive market share growth and manage high-value clinical relationships for your organization.

During my tenure at [Current/Previous Company], I consistently demonstrated the ability to navigate complex hospital ecosystems and Value Analysis Committees (VAC). My core accomplishments include:

- Achieving [Percentage]% of annual sales quota, resulting in \$[Amount] in total revenue.
- Expanding territory presence by securing [Number] new hospital accounts through targeted prospecting and clinical demonstrations.
- Developing long-term partnerships with KOLs, surgeons, and department heads in the [Specific Clinical Area].
- [Optional: Mention specific experience with product launches or CRM management].

I am particularly drawn to [Company Name] because of your recent innovations in [Specific Technology or Product Line]. My technical aptitude allows me to master complex product portfolios quickly and provide superior clinical support in the operating room and office settings alike. I am prepared to leverage my existing network of providers to accelerate growth for your [Product Name] line.

I welcome the opportunity to discuss how my clinical sales experience and competitive drive align with the goals of your sales team. Thank you for your time and consideration.

Sincerely,

[Your Signature]

[Your Printed Name]