

*[Your Full Name]*  
*[Your Phone Number]*  
*[Your Email Address]*  
*[Your LinkedIn Profile URL]*

*[Date]*

*[Hiring Manager Name]*  
*[Company Name]*  
*[Company Address]*

Dear *[Hiring Manager Last Name]*,

I am writing to express my interest in the Logistics Account Executive position at *[Company Name]*. With a proven track record in freight brokerage, supply chain management, and aggressive business development, I am confident in my ability to expand your client portfolio and exceed revenue targets.

In my previous role at *[Current or Previous Company]*, I managed a book of business valued at *[\$ Amount]* and consistently achieved *[Percentage]%* above my quarterly sales quotas. My approach focuses on consultative selling-identifying shipping pain points and providing custom-tailored 3PL solutions that optimize transit times and reduce overhead costs for shippers.

Specifically, I bring expertise in:

- Prospecting and closing high-volume FTL, LTL, and intermodal accounts.
- Negotiating carrier rates to maximize margins while maintaining service integrity.
- Utilizing CRM and TMS platforms to manage lead pipelines and shipment tracking.
- Developing long-term strategic partnerships through proactive communication and problem-solving.

I am particularly drawn to *[Company Name]* because of your reputation for *[specific company achievement or value]*. I am eager to bring my competitive drive and logistics network to your sales team to help drive further growth.

Thank you for your time and consideration. I look forward to the possibility of discussing how my sales background aligns with your current expansion goals.

Sincerely,

*[Your Signature]*  
*[Your Printed Name]*