

[Your Full Name]
[Phone Number] | [Email Address]
[LinkedIn Profile URL]
[City, State, Zip Code]

[Date]

[Hiring Manager Name]
[Title, e.g., VP of Sales]
[Company Name]
[Company Address]
Dear [Hiring Manager Name],

Re: Enterprise Account Executive Application

I am writing to express my strong interest in the Enterprise Account Executive position at [Company Name]. With a proven track record of exceeding multi-million dollar quotas and navigating complex sales cycles within the [Industry] sector, I am confident in my ability to drive significant revenue growth for your enterprise division.

Throughout my career, I have specialized in identifying and closing high-value opportunities with Fortune 500 companies. Key highlights of my professional background include:

- Achieved [Percentage]% of annual quota in [Year], generating \$[Amount] in new recurring revenue.
- Successfully managed complex sales cycles involving [Number] stakeholders across IT, Procurement, and C-suite departments.
- Developed and executed strategic account plans for high-growth territories, resulting in a [Percentage]% increase in pipeline velocity.
- Mastered consultative selling methodologies including [MEDDIC/Challenger/Gap Selling].

I have long admired [Company Name] for its [Specific Product/Market Position/Recent Innovation]. My experience in [Specific Skill, e.g., SaaS/Cloud Infrastructure/FinTech] aligns perfectly with your current mission to expand your footprint within [Target Market Segment]. I am eager to bring my hunter mentality and relationship management skills to your sales organization.

I look forward to the possibility of discussing how my experience in driving enterprise-level digital transformations can contribute to the continued success of [Company Name]. Thank you for your time and consideration.

Sincerely,

[Your Signature]

[Your Printed Name]