

**[Your Full Name]**

[Phone Number] | [Email Address]

[LinkedIn Profile URL] | [City, State]

[Date]

[Hiring Manager Name]

[Title]

[Company Name]

[Company Address]

Dear [Hiring Manager Name],

I am writing to express my interest in the Enterprise Customer Success Specialist position at [Company Name]. With a proven track record of managing high-value portfolios and driving long-term retention in the [Industry Name] sector, I am confident in my ability to help your enterprise clients achieve their strategic business outcomes.

In my previous role at [Current/Previous Company], I managed a portfolio of [Number] enterprise accounts totaling \$[Amount] in Annual Recurring Revenue (ARR). I successfully maintained a net retention rate of [Percentage]% by implementing proactive health monitoring and conducting quarterly business reviews that aligned product features with client KPIs. I specialize in navigating complex organizational structures to build relationships with key stakeholders and C-suite executives.

At [Company Name], I am particularly drawn to your [Specific Product/Initiative]. I am eager to apply my expertise in [Specific Skill, e.g., technical onboarding or churn mitigation] to ensure your largest customers realize continuous value from your platform. My approach focuses on data-driven advocacy and cross-functional collaboration with sales and product teams to optimize the customer lifecycle.

Thank you for your time and consideration. I look forward to the possibility of discussing how my background in enterprise account management can contribute to the continued growth of [Company Name].

Sincerely,

[Your Name]