

[Your Name]
[Your Title]
[Your Company/Organization]
[Date]

Dear [Recipient Name],

I am reaching out regarding my professional relationship with **[Referred Supplier Name]**. Having collaborated with them on [Project Name/Specific Technical Implementation], I believe their technical capabilities align closely with your current requirements for [Specific Infrastructure or Service Area].

In our experience, [Referred Supplier Name] demonstrated particular excellence in:

- [Key Technical Strength 1]
- [Key Technical Strength 2]
- [Reliability/Support Metric]

As you scale your [Technical Department/Project Name], having a partner with their specific expertise in [Technical Niche] could provide significant value. I have CC'd [Supplier Contact Person] here to facilitate an initial introduction.

I am happy to provide further details regarding our project outcomes or their technical delivery standards if helpful for your evaluation.

Best regards,

[Your Signature]
[Your Professional Portfolio/LinkedIn Link]